



the CYBA NEWS

Summer/Fall 2025

The California Yacht Brokers Association Newsletter

Attention California Boating & Waterways License Holders!

BY PETER ZALESKI

Big changes are coming — and they could directly affect YOU. Multiple lawsuits are pending across our industry, and this year's Legal Seminar is your chance to stay ahead.

Date: November 5th
Location: Southwestern Yacht Club, San Diego

Join us for an information-packed day featuring:

- Top maritime attorneys from across the West Coast
- Experts in marine lending, insurance, surveying, and more
- Yacht donation specialists showing how to double your income on hard-to-sell vessels
- The latest update on Mexican import permits
- Open Q&A sessions to tackle your concerns directly.

Seating is limited. Reserve your



spot today and don't miss this must-attend event for every professional in the boating industry!

This year's seminar will address the multiple pending lawsuits directly affecting every division of boating and waterways license holders in California. We will feature several top maritime attorneys on the West Coast, alongside representatives from marine lending, insurance, surveyors, and other aspects of our industry.

Additionally, yacht donation

companies will demonstrate how you can potentially double your income on difficult-to-sell vessels, and Mexico Experts will provide updates on import permits and other important information. We encourage you to bring your questions for our interactive Q&A sessions.

This year's seminar is November 5th, at Southwestern Yacht Club 2702 Qualtrough Street, San Diego, 92106. Please reserve your spot now as seating is limited, you do not want to miss this event!

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**Incoming President
Dean West**

dean_west@yahoo.com
C: 619-417-9378

Treasurer

Michael (Mik) Maguire
yachtsmanmik@gmail.com
O: 510-521-6213
C: 510-552-7272

Secretary

James Murrell
jim@murrellyachts.com
C: 310-717-0075

**Assistant Secretary
Charles Ullman**

sales@ullmanyachts.com
C: 949-375-9334

Director

Nicholas Friedman
nickfriedman6@gmail.com
O: 310-547-4415
C: 310-748-5409

Director

Chris Herman
chris@wcyachts.com
O: 949-673-2060
C: 714-329-4138

Director

Rob Newman
rob@mrnyachts.com
C: 415-342-2447

Director

Peter Zaleski
PeterZaleski@gmail.com
O: 619-857-2349
C: 619-857-2349

Senior Advisor

Thomas Russell
trussell@ra-law.com
O: 949-854-6000

**Arbitration Chairman
Dennis Moran**

dmoran1102@gmail.com
O: 949-642-5735
C: 714-299-1286

**Sponsorship Chairman
Jeff Merrill**

Jeff@JMYS.com
cell 949-355-4950

Newsletter Editor

Michael (Mik) Maguire
yachtsmanmik@gmail.com
O: 510-521-6213
C: 510-552-7272

**Executive Director
Mark P. White**

E: markpwhite@cyba.info
C: 310-968-9376

Letter From The President

FAREWELL AND THANK YOU, TY MELLOTT

It is with both appreciation and a touch of sadness that we bid farewell to one of our valued members, our Executive Director, Ty Mellott.

Ty's journey in the boating world began in the most unexpected of places—Wyoming. Despite the state's landlocked geography, it didn't take long for Ty to develop a deep love for boating and all things water. Though he has an appreciation for sailing, anyone who knows Ty knows his heart belongs to the powerboat world. Whether aboard a larger cruiser or one of the smaller vessels he has owned over the years, Ty has always found joy in the hum of a throttle and the freedom of open water.



Beyond his editorial work, Ty has been deeply involved in the organizational side of boating. His leadership includes nine years on the board of the Northern California Marine Association—serving one year as President—and his longstanding commitment to the California Delta Chambers and Visitors Bureau, where he is currently Past President. And of course, his contributions to the CYBA have been both meaningful and impactful.

Ty's presence has always brought a steady hand, thoughtful insight, and a genuine love for recreational boating to every table he's sat at. We are incredibly grateful for his time, dedication, and advocacy. Ty, thank you for your service, your leadership, and your unwavering commitment to our community. You've made a lasting difference, and we wish you fair winds, calm seas, and endless joy in this next chapter.

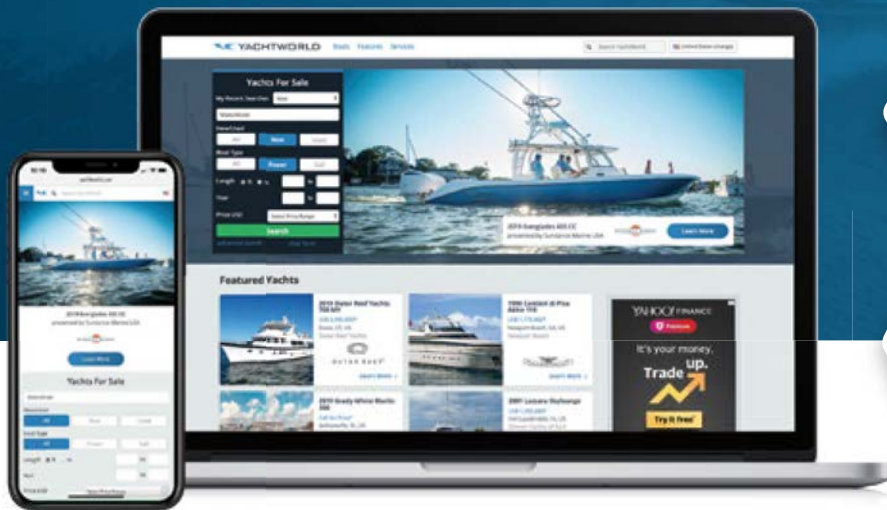
While Ty steps away from his CYBA responsibilities, the role of Executive Director will be filled in the interim by Mark P. White. Mark has been involved with the CYBA for several years. He has served as the President the last 2 years and as Vice-President the 2 years prior to that. He has been a CYBA Board of Directors Trustee for over 7 years. Vice President (and Past president)



His passion for the marine industry led him to a decades-long career, beginning in 1997 with Recreation Publications. As Co-Publisher of Bay & Delta Yachtsman magazine for the past 15 years, Ty has been a steadfast voice for Northern California's boating community. His work has informed, inspired, and united boaters throughout the region. He has covered everything from the recreational boating lifestyle to important developments in the marine industry, always with the needs and interests of the community and the CYBA in mind.



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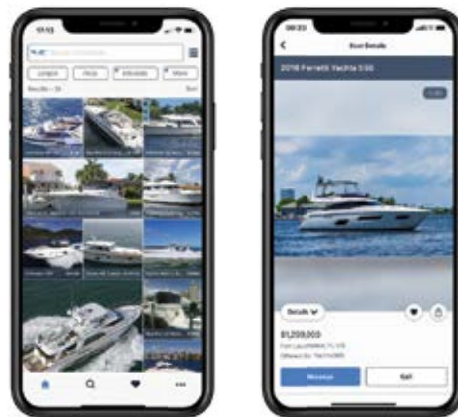


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Dean West will assume the CYBA President's role.

Mark has been elected in confidence to the "Executive Director" position. He has a long-term strategy for taking the CYBA to the next level

in Marine Associations. Mark has also shown a strong commitment to the Association by leading the defense of the recent lawsuit that threatened to change the entire marine industry landscape.

Under Mark's Presidency, the CYBA member numbers and Sponsor's contributions have never been higher. Feel free to contact Mark:

Mark P. White, Executive Director:
markpwhite@CYBA.info • 310-968-9376.

Ty Mellott - Executive Director Letter of Resignation

Dear CYBA Members,

I have provided a written notice of resignation to your Board of Directors with the notification that my final day as your Executive Director will be August 31, 2025.

It has been a pleasure working with you all for the past two and a half years. Serving as your Executive Director has been an unforgettable experience and I am grateful to have been at the forefront of such an important association.

Your Board of Directors has formed a hiring committee consisting of your President Mark P. White, Ethics & Legislative Committee Chair Dean West & Sponsorship Chair Jeff Merrill. Should you or anyone you know have interest in filling this position for your association, I suggest you correspond directly with the hiring committee.

I sincerely thank you for this opportunity and all your support during my tenure,

**Ty
Ty Mellott
Co-Publisher
Bay & Delta Yachtsman
775-745-6503
TyMellott@Yachtsmanmagazine.com
Tym2Golf@gmail.com**



Wire Transfer Banking Fraud Advisory

EDITED BY MIK MAGUIRE

While wiring funds is a welcome convenience for all parties concerned, Brokers, Buyers and Sellers need to exercise extreme caution as a recent wave of stolen funds has created havoc. Emails attempting to induce fraudulent wire transfers have been received and appear to be legitimate. Quite simply, money has been hijacked, vanished and unrecoverable. Hackers have been able to access the network of participants involved in the transaction, usually through one of the parties' email accounts, and redirect the funds being transferred. The hacker will monitor the transaction - learning all the names, phone numbers, wire instructions and account information and then, by altering some of the data, redirect funds to the hacker's account, stealing the funds without a trace and with no recourse.

What can Brokers do to protect themselves and their clients? Pick up the phone!

To protect your business, ensure all employees handling payments for your business carefully consider these points before initiating any transfers:

- Communicate directly (telephone) with employees and agents, especially those responsible for initiating wire transfers and make sure you are contacting the legitimate representatives. (some brokerages issue a password to ensure the call is legitimate.)
- Validate all payment instructions received via email—even if the email is internal
- On the day of the wire transfer, pick up the phone and verbally verify the wire instructions with the recipient. Use the phone number you have been using all along to contact them, not a "new" number you received

(cont. on page 14)

About CCA California

Our Objective

To conserve, promote and enhance the present and future availability of coastal resources for the benefit and enjoyment of the general public.

About CCA

The Coastal Conservation Association (CCA) was initially created in 1977, after drastic commercial overfishing along the Texas coast had decimated redfish and speckled trout populations. A group of recreational anglers gathered to create the Gulf Coast Conservation Association. Only four years later, gill nets along the Texas coast were outlawed and both red drum and speckled trout were declared game fish.

The successful conservation movement that started with the "Save the Redfish" campaign got the attention of anglers across the Gulf and by 1985, chapters had formed all along the Gulf Coast. CCA continued to grow within the South- and Mid-Atlantic regions in the 1990s, and now have chapters formed up and down the West Coast. There are now 19 states with 226 local chapters that have a growing membership of 126,000 members.

Our Story

The Coastal Conservation Association of California (CCA CAL) was created in 2015 when recreational anglers and outdoor enthusiasts grouped together to work for the conservation and enhancement of our marine resources and coastal environments.

Today, we are working to protect not only the health, habitat and sustainability of our marine resources, but also the interests of recreational saltwater anglers and their access to the resources they cherish and use on a daily basis.



What We've Done For Anglers In California

- Continue to fight against fishing tackle and lead bans
- Fought to keep Bluefin from becoming listed as an Endangered Species
- Continue to fight against destructive fishing gear that hurts our resources
- Protect against unfair fishing regulations
- Continue to support and expand finfish hatchery programs
- Continue to fight for artificial and restoration reefs
- Support programs to increase fishing opportunities

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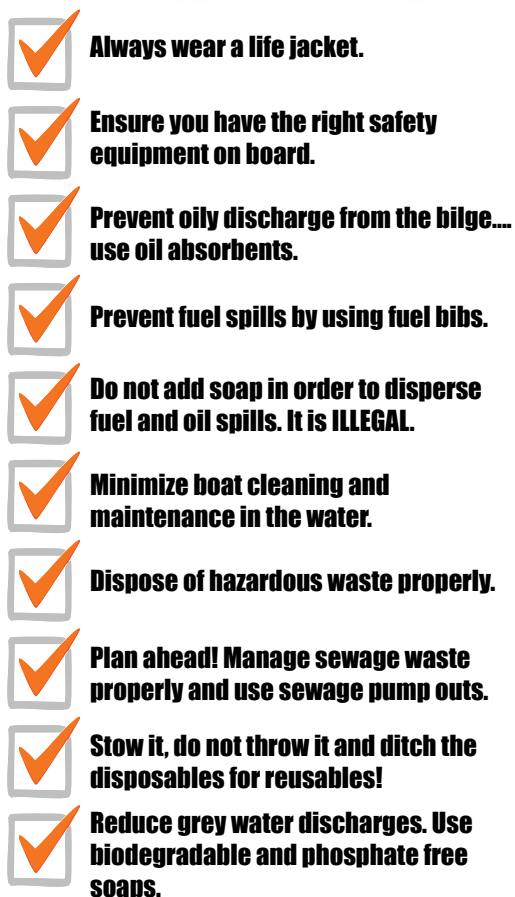
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10 Things to Think About

Summer has faded and all the precautions we took as boaters may have dimmed as well. But our season is a long one (some may say year-round) and being safe and good citizen boaters goes a long way to preserving our waterways...

- 
- ☒ **Always wear a life jacket.**
 - ☒ **Ensure you have the right safety equipment on board.**
 - ☒ **Prevent oily discharge from the bilge... use oil absorbents.**
 - ☒ **Prevent fuel spills by using fuel bibs.**
 - ☒ **Do not add soap in order to disperse fuel and oil spills. It is ILLEGAL.**
 - ☒ **Minimize boat cleaning and maintenance in the water.**
 - ☒ **Dispose of hazardous waste properly.**
 - ☒ **Plan ahead! Manage sewage waste properly and use sewage pump outs.**
 - ☒ **Stow it, do not throw it and ditch the disposables for reusables!**
 - ☒ **Reduce grey water discharges. Use biodegradable and phosphate free soaps.**



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Do You Know About the Golden Mussel, A New Invasive Species Found in California?

It's time to learn about the new freshwater invasive mussel in California, Golden Mussels (GM): its natural habitat, when and where it got here and where it is currently found in the state, its biology and potential environmental and economic impacts. Learn about the state's efforts to prevent its further spread, and best management practices for water users. @thecaliforniacoast @CaliforniaDFW @scwa2.com @castatlands

Important Websites for Golden Mussel Information:

California Department of Fish and Wildlife
California State Parks Division of Boating and Waterways

Watercraft Inspections in California and Vessel Restrictions

Report Golden Mussels

Mussel Fee Sticker

The podcast is also available in all the following streaming platforms including: Spotify, Apple podcast,

Learn about the new freshwater invasive mussel for California, the Golden Mussel!



iHeartRadio, Amazon music, and Pandora

@BoatCA

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Southern California
Dan Bell
949-463-8071
Dan@Lending-Associates.com




Northern California
Joan Burleigh
510-612-8300
Joan@Lending-Associates.com



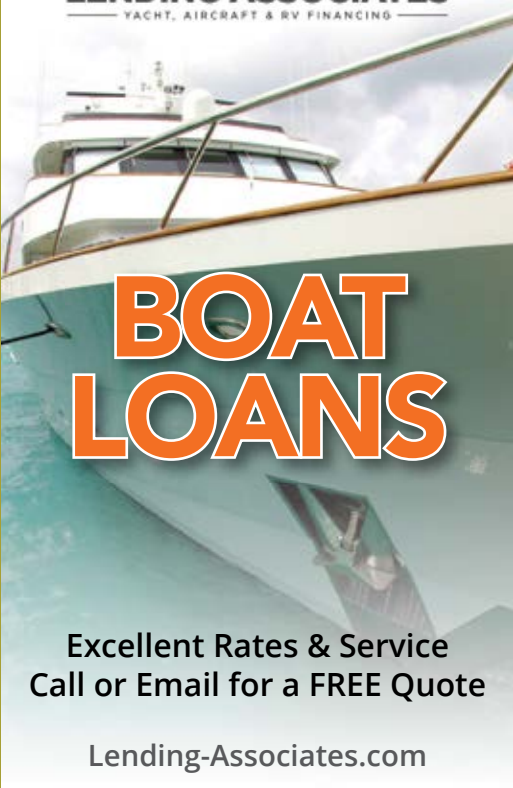
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Sally Kraft
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CYBA Forms Use on YachtCloser Platform

The CYBA forms use was previously based upon the Broker of Record and the CYBA Master Membership, to where all those in the company had access to the forms regardless of CYBA membership status. This was changed by your Board of Directors roughly 7 years ago from Company based use to Individual Membership use of the CYBA Forms.

Although this was a fairly easy transition to the membership and www.cybaforms.com it has taken third party use of the forms such as YachtCloser a little longer to catch up to the change made by your Board at that time.

As of September 1, 2025, YachtCloser will have changed their programming to follow suit of CYBA Forms use by CYBA Members only. After September 2nd, 2025, CYBA forms access through YachtCloser, will be based upon membership to the CYBA rather than just company affiliation.

This change will have no effect on access to the CYBA Forms found on YachtCloser for CYBA members. Non-members however, just as in www.cybaforms.com will not have access after September 2nd, 2025.

Those outside of CYBA membership that would like to keep their access to the CYBA forms use available, please contact the CYBA Membership Chairman, Chris Herman, chris@wcyachts.com to inquire of how to become a CYBA member. You may also view the membership link at www.cyba.info for the following membership classifications:

CYBA MAS Membership (Broker of Record)

CYBA ACT Membership (Brokers acting as Salespersons)

CYBA ASC Membership (Associate Salespersons)

CYBA ADI Membership (Those not Brokers or Salespeople but rather Administrators working directly for the Broker of Record).

CYBA Forms Report

BY NICK FRIEDMAN, COMMITTEE CHAIR

Most recently the forms committee has been updating the Purchase Agreement. There are several changes upcoming. Current updates are the following:

Move to 'hard dates' on deadlines rather than (X) amount of calendar days.

Simplify the back and forth of consecutive initials by getting rid of Finance initials. Part of the contract will certify if necessary, "financing has been secured prior to trial run and surveys".

Trial run acceptance initials to be removed – generally we do trial run and surveys same day.

Property tax to be paid by 'owner of record' as of January 1. We will get out of the prorated business. Can cite the following:

Wenthur Law Group analysis of the tax being for prior year.

DBW has encouraged brokers to get away from this

for years.

If Seller is insistent, can add the amount to Counter Offers or create a Purchase Agreement addendum.

Removing 'Final Acceptance' from Purchase Agreement and using separate 1 page document.

Many confused with returning to initial Purchase Agreement and signing 'final' at the pre-negotiated amounts

Sending 6/7 pages of PA just for that signature.

If a new PA is created at the end of the deal, this can be sent with it.

Adding a clause requiring Seller not to use the vessel after completion of surveys. (see Jeff Merrill's suggestion)

We continue to feel Right Signature is an excellent product and are pleased to offer it as an option. Contact Nick Friedman at 310-748-5409 or yachtbroker@pacbell.net for Right Signature questions.

Lastly, there are several formatting issues that are being dealt with.

Vessel Secured - Best Practices

BY JEFF MERRILL

VESSEL should not move after the last day of survey. Upon BUYER signed ACCEPTANCE of VESSEL and before CLOSING DATE, SELLER agrees to leave VESSEL secured in mooring and VESSEL will not leave slip unless agreed upon in writing by BUYER (or in the event of an emergency).



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Boat Show Committee

FOLLOW-UP AND INITIAL ASSESSMENT

BY ROB NEWMAN - CHAIR, BOAT SHOW COMMITTEE

Following recent conversations with a range of stakeholders involved in the regional boat show landscape, several consistent themes have emerged that I'd like to share.

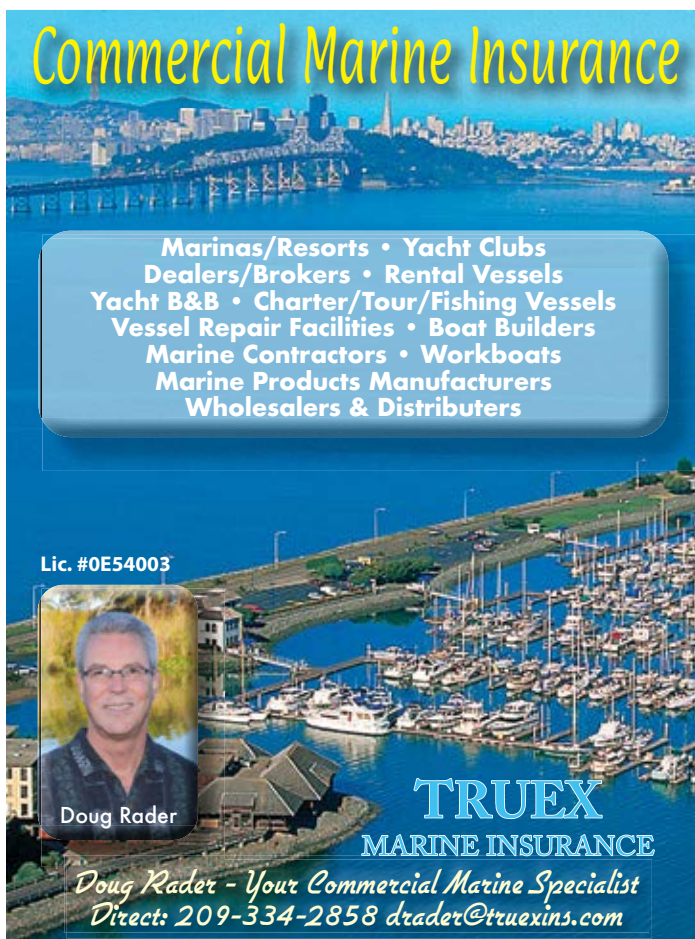
First, it's clear that successful boat shows demand a high level of planning, resources, and execution. These events are inherently complex, and even under ideal conditions, achieving strong participation, sponsorship, and attendance is a challenge. The past few years have highlighted just how difficult it is to sustain momentum without dedicated infrastructure and consistent support.

At present, one of the existing Nor Cal shows is on a stronger trajectory than the other. The underperforming show has not achieved its potential and has resulted in financial losses, raising questions about the viability of CYBA directly managing or owning such an event. Given the complexity and risk involved, it may fall outside our core mission and operational strengths as an association.

An alternative path worth exploring is partnership. For example, a profit-sharing or collaborative model could allow CYBA to bring its credibility, broker engagement, and support to the table while relying on an experienced third-party organizer to lead on promotion, logistics, and financial management. Early discussions suggest there is openness among industry participants to this type of cooperative approach.

The next step is to continue these conversations and work toward a more formal recommendation for the board's review.


As always, I welcome feedback and perspectives in the meantime.



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Dear CYBA Membership,

With the CYBA address having changed in 2025, there is still correspondence being sent to past addresses used by the CYBA. In most cases, although arriving late, your correspondence has been received as far as it be known. However, to avoid delay please make note of and use the current CYBA address:

**California Yacht Broker Association (CYBA)
P. O. Box 4129; Oceanside, CA 92052**

**For Fed Ex, DHS, or other packages it is:
California Yacht Broker Association (CYBA)
1895 Avenida Del Oro #4129; Oceanside,
CA 92052**

In addition, a notice was recently sent out notifying the CYBA Membership of a new email address being used for CYBA invoicing. Due to the security updates made by Intuit / QuickBooks, the application will no longer allow emails to be sent from info@cyba.info as of July 1st. All invoicing / payment receipts are now being sent from infocybainvoicing@gmail.com and if you feel you have overlooked an invoice please check your inbox. If you have any questions, please contact me at markpwhite@cyba.info. or call 310-968-9376. Kind regards, Mark P. White - CYBA Executive Director.

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Wire Transfer Banking Fraud Advisory... (cont. from page 4)

through an email.

- Contact the vendor or client directly by phone to confirm any requests for payment method changes, validating the changes are legitimate before processing. (Changes late in the game should be a red flag warning)
- Carefully review all payments before they are sent and ensure all correspondence is validated and documented in a unified way across your business
- Check with your bank on what they suggest you do to best protect your company banking practices.

While risk is both the financial institution's AND the customer's responsibility, it is often the customer authentication measures which fall short and opens the point of penetration/attack.

One other strategy some brokers are implementing, is to provide all but the last few digits via email and request a phone call be made between validated, legitimate parties to verify and confirm the remaining numbers.

Liability: Under the Electronic Funds Transfer Act and Regulation E, consumers receive heightened protection against unauthorized transfers from their bank accounts. This means that banks are more likely to be liable for fraudulent electronic transactions against consumers.

The Electronic Funds Transfer Act and Regulation E protections, however, do not apply to business customers.

Be smart, protect your business and your clients. Wire transfers are a great convenience...but come with some risk. You can minimize that risk with good business practices.

This article is informational only and does not imply adoption is a guarantee of protection. (ed)

CYBA Affiliate Sponsorship Program for 2025

The CYBA is pleased to offer a Sponsorship Program with varying levels of participation to our Affiliates. These promotional packages are available to companies and individuals who wish to contribute donations based on varying values.

We have Four Levels of Affiliate Sponsorship available:
Bronze Sponsor - \$1,000
Silver Sponsor - \$2,500
Gold Sponsor - \$5,000
Platinum Sponsor - \$10,000+

Each level has different contribution total. CYBA Affiliate membership is available by application and all sponsors must be approved CYBA Affiliate members to participate. CYBA Affiliate initiation fee of \$195 and yearly dues of \$195 are included at each sponsorship level.

Additional programs of sponsorship and promotion are available to supplement your support and can be coordinated through the CYBA Sponsorship Chairperson.

The CYBA welcomes separate materials to be submitted for inclusion on our website and in our newsletters. We are also open to discussing additional promotional avenues with you to customize a sponsorship package that will optimize your impact with our members. All Bronze, Silver, Gold and Platinum Affiliate Sponsors may have the opportunity to present to the CYBA membership at prearranged meetings and seminar events or through CYBA generated e-mail blasts.

At the Bronze, Silver, Gold and Platinum levels, in-kind services can be combined with dollar value contributions. Sponsorships will be invoiced in December with the full balance due by January 5th in order to ensure inclusion beginning with our first major event of the year, the CYBA Annual Dinner in January.

For more information, please contact
CYBA Sponsorship Chairman:
Jeff Merrill - Jeff@JMYS.com - 949-355-4950



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CYBA Board Of Director's Meeting - August 2025

Meeting: Call to order 10:03

BoD in attendance: Mark White, Peter Zaleski, Chris Herman, Jim Murrell, Nick Friedman, Rob Newman, Dean West, Michael (Mik) McGuire, Chuck Ullman, Executive Director Ty Mellott

Guests in Attendance: Leilani Wales, annual dinner chair, Jeff Merrill, Sponsorship chair.

Approval of July Minutes: Motion Approved.

Treasurer Report: See Report. Discussion on using signature Right Sign vs. other options. Nick to report back. Discussion on Newsletter moving to digital format and/or lower print run. Discussion on upcoming legal seminar and its importance to do well and support our financials.

Executive Director Correspondence: See report. Executive Director has given his notice. A hiring committee of Dean, Mark, and Jeff formed to replace him. Discussion on future of the position with full-time vs. Part-time employee. Yachtway intro given with Mark to talk with them next week. 2 complaint cases going to Arbitration with chair to try and resolve prior to going to actual arbitration. Ty gave thoughts on new definition for executive director. He will transition out September 1st.

Mark talked about how important it is to find a new director.

President's Report: Mark gave update on legal Stay in lawsuit. Chris feels a non-issue. Discussion of recouping costs from plaintiff is case is dismissed. Many MLS companies are vying to compete with and/or replace Yachtworld. CYBA needs to take the lead on exploring new MLS options. Feeling among board that Boats.com has goal of selling direct to consumers.

Membership Report: See report. Thanked Ty for all his help as director. Noted two new members.

Sponsorship – We need sponsors. Jeff is feeling pressure to bow out.

Forms Report: See report. Discussion on taking out option to prorate property tax. Working on separate final acceptance form. Discussion on adding language on MTIPS to forms.

Boat Show Report: See report. Overview on the boat show landscape. Discussion on Redwood show being too risky. Volunteers do not have enough time to properly manage. Partnership options discussed.

Newsletter report – See report. Main story on next issue needs to promote and advertise the legal seminar.

Discussion on adding new member bio feature.

Social media – see report

Website- add content on changes and additions to legal seminar.

Legislative – See report. Each member encouraged to look up list of Senators and let them know our thoughts.

Ethics – Discussion on code being 11 years old. Revise? Mik also discussed CYBA mission statement over 15 years old and in need of refresh?

Arbitration – 2 new cases in process. Arbitration chair is working to resolve without need for actual arbitration.

Annual Events- Discussion on Legal Seminar with need to for a strong speakers and good topics in addition to legal. Topics could be Marina managers, website marketers, and more.

Annual Dinner – See report. Discussion on Cruise option.

Old Business: Covered

New Business: Discussion of September 24th Brokers forum. Big thank you to Executive Director Ty for all his work over the years.

Meeting adjourned – Motion made, approved, and meeting adjourned.

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The State of San Francisco Bay

BY BROCK DE LAPPE

In October of 2024 the City of Oakland was awarded \$3.16 million by NOAA as part of the Biden-Harris Administration's Bipartisan Infrastructure Law.

In March of 2023 the Oakland City Council unanimously passed a Nuisance Vessel Ordinance which makes it illegal to anchor in the Oakland Estuary for more than 12 hours.

Unfortunately, this ordinance is not being enforced, and the result has been a tremendous increase in the number of illegal anchor-outs in



the Estuary. These vessels are often not properly registered or insured and when they break away and sink in storms, it becomes a public expense to remove them. They also attract a criminal element to the Estuary resulting in thefts and violence in marinas along the Estuary.



Jack London Aquatic Center

JLAC provides a base for recreational rowing on the Oakland Estuary, supporting many youth rowing programs and regional competition events. Their operation has been severely impacted by many illegal anchor-outs immediately offshore. Rowing shells have capsized after becoming entangled with the anchor lines of these vessels endangering youth rowers

Kaisei 151-foot brigantine tall ship sunk off Alameda

Officials worried hundreds of gallons of fuel from the sv *Kaisei*, run by environmental non-profit Ocean

Voyages Institute, could leak into the Bay.

A 100-foot-long sailboat sank in the Oakland Estuary around 6 p.m. on Sunday, May 27th, prompting concerns from locals that fuel from the boat could leak into the Bay and nearby bodies of water like Lake Merritt.

That danger seems to have been avoided, thanks to a rapid response by the Alameda Fire Department, Coast Guard, and California Department of Fish and Wildlife.






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For complete information, including study materials, applications, and required qualifications, please visit the National Yacht Broker Certification website at www.cpyb.net. There you will find all the forms you need in a downloadable format.

If you have any questions, please contact one of the CYBA's Members on the Certification Advisory Council:

SO-CAL
Jeff Merrill, CPYB
Jeff Merrill Yacht Sales, Inc.
949-355-4950
jeff@JMYS.com

NOR-CAL
Michael (Mik) Maguire, CPYB
Richard Boland Yacht Sales
510-552-7272
yachtsmanmik@gmail.com

You may also respond to info@cyba.info or contact any CYBA Board Member. The National Yacht Broker Certification office needs time to process your application and to perform your background check.

Brokers wishing to attend the study session, but who are not testing, are welcome. However you must reserve a space! Seating is limited!

NOTE: This session is for CYBA Members only. If you are not yet a Member, and would like to join, contact the CYBA office immediately @ 925-588-8929.

San Francisco Fleet Week October 10-12, 2025



San Francisco Fleet Week is California's largest annual civic event—a city-wide celebration that honors the sea services and the men and women who serve in uniform. Since 1981, San Francisco Fleet Week has united military and civilian communities through an unforgettable series of public events, including ship tours, community concerts, public safety and military response exhibits, STEM education activations, and our world-famous San Francisco Fleet Week Air Show presented by United, held over San Francisco Bay.

San Francisco Fleet Week is anchored by two signature events: the San Francisco Fleet Week Air Show presented by United, and Fleet Fest at Pier 30/32.

The San Francisco Fleet Week Air Show presented by United—held at Marina Green Park and headlined by the U.S. Navy Blue Angels—is the only air show in the United States to feature a fully choreographed commercial airline performance: the United Airlines Boeing 777.

Fleet Fest, located on Piers 30/32 directly in front of the largest visiting U.S. Navy ship, is one of the week's most vibrant public destinations. It features live music, local food vendors, and a variety of entertainment for all ages. The event also offers public ship tours and interactive exhibits focused on military readiness, STEM education, and community-based emergency response. Exhibitors include first responder agencies and non-governmental organizations that showcase new technologies, offer recruitment opportunities, and demonstrate local preparedness and disaster response capabilities.



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New Membership

LIST OF NEWEST CYBA MEMBERS SINCE MAY 2025

Associate	Chad Van Roden	West Coast Yachts	Associate	Austin Bladon	50 North Yachts
Associate	Charlie Noebel	West Coast Yachts	Associate	Peter Bartholomew	Mariners Yacht & Ship Brokerage
Associate	Fernando Garduno	West Coast Yachts	Associate	Benjamin Eves	Indalo Yachting & Brokerage
Associate	Brian Isaac	Rubicon Yachts	Associate	F. Javier Jerez	Seattle Yachts
Associate	Christopher Warden	Rubicon Yachts	Associate	Blake Oversmith	West Coast Yachts
Associate	Darren Cowdery	Rubicon Yachts	Associate	Efecan Bilir	Jeff Brown Yachts
Associate	Jocelyn Shaw	San Diego Yacht Sales	Associate	Chris Murray	Olson Yacht Group
Associate	Erik Stewart	Delta Marine Sales	Associate	Deniz Ozcakar	Jeff Brown Yachts
Associate	Efecan Bilir	Jeff Brown Yachts	Associate	Chris Parker	Jeff Brown Yachts
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Associate	Chris Murray	Olson Yacht Group	Associate	David Maury	Marina del Rey Yacht Sales
Associate	Steve Horinek	San Diego Yachts	Master Broker	Danielle Yee	Alexander Marine USA
Associate	Alan Hess	Schock Boats	Master Broker	John Baier	Oceanic Yacht Sales, Inc.
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Together, these two hallmark experiences form the heart of San Francisco Fleet Week, unfolding along the city's iconic waterfront.

San Francisco Fleet Week is produced and managed by the San Francisco Fleet Week Association, a 501(c)(3) nonprofit organization dedicated to honoring those who serve and strengthening the bond between military and civilian communities through public engagement, education, and celebration.

Each year, over one million visitors gather to experience the energy, pride, and patriotism that make San Francisco Fleet Week a signature civic tradition. Beyond the spectacle, it strengthens the connection between the armed forces and the communities they protect—while delivering a major economic boost to local businesses and the regional tourism economy.

San Francisco Fleet Week is a living tribute to service, sacrifice, and the enduring partnership between San Francisco and the United States military.

2025: A Historic Celebration

In 2025, San Francisco Fleet Week will serve as the official West Coast celebration of the U.S. Navy's 250th anniversary—commemorating 250 years of naval service, sea power, and national pride.

(cont. on page 23)



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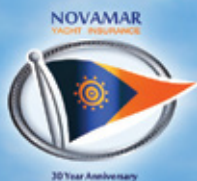
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The boating world lost one of its most respected pioneers with the passing of Wayne C. Jones on May 27, 2025. A visionary, mentor, and true gentleman of the sea, Wayne's legacy is etched not only in the companies he built but in the countless lives he touched.

Wayne co-founded Knight & Carver Yacht Sales in 1986, becoming the first Beneteau dealer in Southern California in 1992 — a milestone that helped reshape the West Coast sailing scene. His entrepreneurial spirit led him to found Southwestern Yacht Sales just a few years later. Under Wayne's guidance, it quickly became the number one Beneteau dealership in the country, a testament to his deep knowledge, dedication, and love for boating.

Even while at the helm of Selene California, Wayne continued his personal passion through Wayne C. Jones Yacht & Ship Brokerage, where he stayed active, helping clients buy and sell both power and sailboats. Beyond his accomplishments, Wayne will be remembered for his generosity, steady mentorship, and unwavering belief in others.



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San Francisco Fleet Week... (cont. from page 21)

This historic edition of San Francisco Fleet Week will feature:

- The San Francisco Fleet Week Air Show presented by United Airlines at Marina Green Park
- Port visits from U.S. Navy and allied ships from around the world
- Fleet Fest at Pier 30/32, featuring expanded exhibits on naval heritage, STEM education, and public safety readiness
- Ceremonial tributes and special commemorative events

From the shipyards of World War II to today's global

fleet, San Francisco has always stood with the Navy. In 2025, San Francisco Fleet Week will honor that legacy like never before.

Air Show, October 10-12

11:30 - 3:30 PM...Held annually between the Golden Gate Bridge and Alcatraz, The San Francisco Fleet Week Air Show Presented by United attracts fans from all over the globe. The waterfront event is headlined by The U.S. Navy Blue Angels and is the only air show in the United States with a commercial airliner, the United 777, to perform a fully choreographed act.

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Calendar Of Events

Sept. 24, 2025
In Person CYBA BOD Meeting
San Diego, CA

Oct. 6-12, 2025
Fleet Week
San Francisco, CA

Oct. 7, 2025
CYBA BOD Meeting
SWYC, San Diego, CA

November 5, 2025
CYBA Legal Seminar
SWYC, San Diego, CA

Nov 12-14, 2025
MRA Convention
Coronado, CA

Nov 22-23, 2025
Safe Harbor Legendary Weekend
Shelter Is., CA

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The WLG Team – The Staff

Hailey Siden, Office Manager (Vessel, Aircraft, Property Taxes)
(619) 398-9050 Ext. 100 / hailey@wenthurlawgroup.com
Will McTaggart, Legal Assistant (Vessel Matters)
(619) 398-9050 Ext. 204 / will@wenthurlawgroup.com
Amanda Kendall, Legal Assistant (Vessel Matters)
(619) 398-9050 Ext. 205 / amanda@wenthurlawgroup.com
Jack Zabel, Legal Assistant (Vessel Matters)
(619) 398-9050 Ext. 206 / jack@wenthurlawgroup.com

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Cris John Wenthur, LL.M.

(619) 398-9050 Ext. 201 / cris@wenthurlawgroup.com

Dane C. Wenthur, Attorney

(619) 398-9050 Ext. 202 / dane@wenthurlawgroup.com

Ashley A. Harris, Attorney

(619) 398-9050 Ext. 203 / ashley@wenthurlawgroup.com